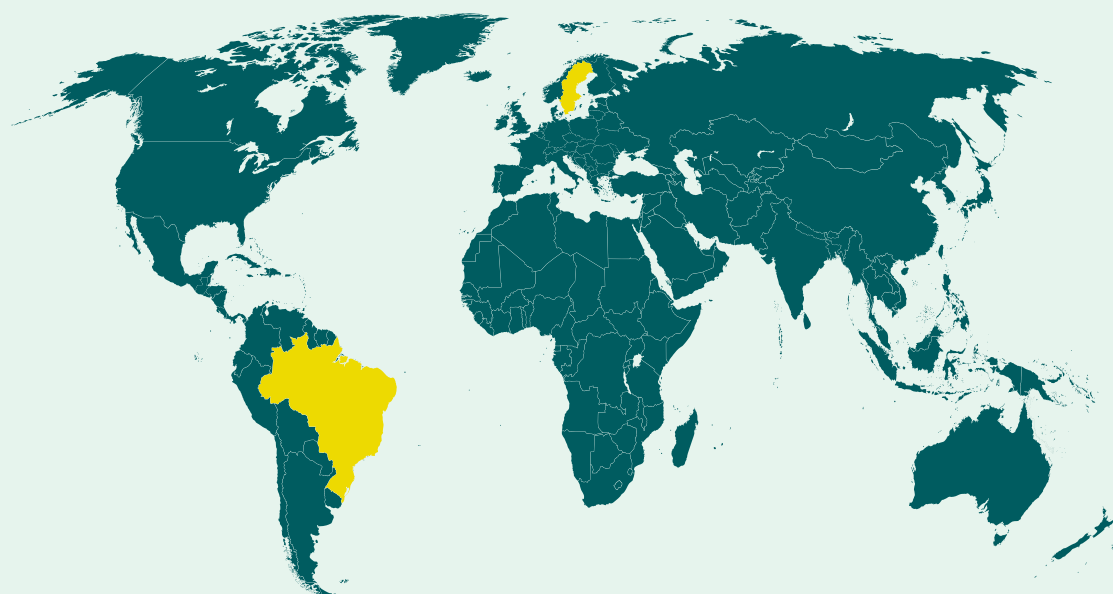


INTERIM REPORT FIRST HALF OF 2023

THIS IS WEBROCK VENTURES



Webrock Ventures is an investment company that brings Swedish technology to Brazil. Our mission is to create digital companies that have a positive impact on the everyday lives of Brazilians. In our venture-building model, we partner with leading technology companies in Sweden, combining their proven business models with our funding capabilities and unique operational expertise. By doing so, our portfolio companies benefit from a critical head start that unleashes value creation at an accelerated pace with less risk. As active owners, we believe in delivering both shareholder and social value by building long-term sustainable businesses. Webrock Ventures was founded in 2018 in Stockholm, Sweden.

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THE LANDSCAPE REMAINS CHALLENGING, WITH MANY DYNAMIC SHIFTS ALONG THE WAY. YET, WE VIEW OUR LONG-TERM SUCCESS AS THE RESULT OF MANY SMALL INCREMENTAL ACTIONS ALONG THE JOURNEY. AT WEBROCK, OUR FOCUS REMAINS STEADFAST ON DRIVING THOSE SMALL WINS, AND 2Q23 WAS NO DIFFERENT.

Highlights

Investment portfolio development

- Net Asset Value (NAV) was SEK 704 million on June 30, 2023, a decrease of 32.3% compared to SEK 1,0 billion on December 31, 2022.
- In local currency, NAV amounted to BRL 312 million on June 30, 2023, a decrease of 40.7% compared to BRL 527 million on December 31, 2022.
- Cash & Bank was SEK 8,0 million on June 30, 2023, corresponding to 1.1% of the Portfolio Value.

Key events during the quarter April 1, 2023 – June 30, 2023

- During the preparation of the annual reports, Cardo Health determined that a significant write-down of Brazilian Vibe Saúde was required, effective as of December 31, 2022. As a result, Webrock's NAV was revised from the previously announced SEK 1,0 billion in the Year-End Report 2022 to SEK 718 million.
- FinanZero successfully raised an additional USD 1,5 million. Following strong investor appetite, the company extended the previous round from last year (2022) and raised the round at the same terms and valuation. The funds will support the company's market expansion and technical integration with bank partners.
- Kena Health, a partner company of Cardo Health, secured a USD 2,5 million cash injection from local venture capital firms and investors.

- Fernando Tanaka joined the Webrock family as CEO of Chalinga. Fernando is an experienced business development manager and has worked at companies including Despegar, CVC Corp, and Rappi.
- Olik launched its fully embedded solution in partnership with Futebol Card, an entertainment company specializing in the sale of football tickets.

Key events after the end of the period

- In July, Webrock welcomed Ola Åstradsson as the newest member of the Board. He replaces Johan Frenckner.
- The Brazilian Central Bank reduced the country's benchmark interest rate by 0.5%, from 13.75% to 13.25%.
- Chalinga obtained its IATA accreditation, enabling direct negotiations with airlines. This achievement will contribute to improved margins and the streamlining of the company's customer service processes.
- Olik launched a pilot project in collaboration with Correios, the Brazilian Post Office, introducing a healthcare, insurance product to its customer base. The initial phase of the pilot will include two branches, eventually expanding to encompass 500 branches.

Investment Activity

Investments

- SEK 5,0 million to Lara as a follow-on investment.

Direct investments & general costs

- Direct investment costs for the period amounted to SEK 2,1 million.
- General costs for the period amounted to SEK 1,4 million.

Key Financial Data

	June 30, 2023	Dec 31, 2022	Jun 30, 2022	Dec 31, 2021
Net asset value (SEKm)	703,7	1039,7	1065,6	957,9
Net asset value (BRLm)	312,5	527,1	547,1	589,7
Net asset value per share (SEK)	41,8	61,8	65,1	58,5

MANAGEMENT REPORT

Dear fellow shareholders,

Looking back at the first half of this year, it is evident that it has been a period when our resilience was put to the test amid challenging times. However, every challenge encountered was a learning opportunity for us at Webrock. Our quality team, coupled with our strategically curated portfolio of companies, positions us to unlock substantial long-term value.

Even with the hurdles, our commitment to growth has never waned. We have actively pursued opportunities, and I am eager to delve into Webrock's achievements and progress in this report.

One of the notable highlights of the quarter was the event we co-hosted in May with VEF and Pareto Securities in Stockholm. Focused on the promising future of fintech in Brazil, the event welcomed industry experts Joaquim Lima from Riverwood Capital, Olle Widén, CEO and Co-Founder of FinanZero, and Sergio Furio, CEO and Founder of Creditas. A great event, it enhanced Brazil's potential and the scale of the opportunity our portfolio companies, and by extension, Webrock, are playing into.

Brazil

The evolving Brazilian macroeconomic outlook is encouraging. Continuing a trend now in its third consecutive year, the Brazilian economy is outpacing experts' initial forecasts for 2023. In July, the Ministry of the Economy revised its growth projection, anticipating a GDP expansion of +2.5%, a notable uptick from the previous May estimate of 1.9%.

In August, the Brazilian Central Bank reduced the country's benchmark interest rate by 0.5%, from 13.75% to 13.25%, increasing expectations for further interest rate cuts, potentially reaching 12% by the close of 2023. The reason behind Brazil's ability to embark on this rate reduction is rooted in its proactive approach to interest rates, as it initiated an assertive rate hike early in the pandemic.

Our portfolio

At a portfolio level, key events over the quarter included:

Cardo Health (democratizing healthcare through AI) - Prosperia, a partner company of Cardo Health, launched Zana, a new digital health offering in Mexico. Zana is built on the proprietary Cardo Health Tech Platform. This launch marks a significant milestone in Prosperia's mission to revolutionize healthcare delivery in Mexico, and highlights the power and potential of the Cardo Health Tech Platform.

FinanZero (Brazil's number one loan marketplace) - during the second quarter, the company successfully reduced its overall cost by 9% compared to the previous quarter, and 56% compared to the same period last year. This strategic move aims to prolong the company's financial runway and position it for acceleration when the banking sector's risk appetite improves.

Qred (financial solutions for SMEs) - the company's proactive decision to adopt a 'flight to quality' approach led to a noticeable reduction in volume during the quarter. However, this decision bore fruit. Qred's revenues saw a significant upswing, climbing from BRL 2,1 million in H2 2022 to BRL 5,2 million in H1 2023, driven by an expansion in the portfolio size.

Olik (democratizing insurance through an embedded B2B2C offering) - through its "embedded insurance" business model, the company consistently showcased strong advancement. This growth was bolstered by strategic commercial partnerships, leading to a significant 140% revenue spike compared to the first quarter.

NAV

We ended 2Q23 with a NAV per share of SEK 41,8 versus SEK 61,8 in 4Q22 and SEK 65,1 in 2Q22. Given a SEK/BRL exchange rate of 2,25, Webrock's NAV amounted to SEK 704 million on June 30, 2023, down 34% versus the same period last year. At the end of the quarter, we held SEK 8,0 million in cash, corresponding to 1.1% of the Portfolio Value.

The largest impact on our NAV in 2Q23 is Cardo Health, our largest holding. As mentioned in our last *Quarterly Update – First Quarter of 2023*, Cardo is subject to Swedish K3 accounting rules. Unlike IFRS, which requires holdings to be recognized at fair value, K3 accounting rules stipulate that holdings should be recognized at the lower of acquisition value and value in use. As such, an assessment must be made on each balance sheet date to determine if there are any indications that a financial fixed asset has decreased in value. As we prepared the annual report for Cardo Health AB, we determined Vibe Saúde needed to be significantly written down as of December 31, 2022.

It is important to note that Cardo Health AB conducted several market transactions, including contribution in-kind issuances during 3Q22 and 4Q22, as well as Q1 of 2023, at its current company valuation. This represents a significant premium on the company's asset values and is a testament to the fact that Cardo Health is more than the sum of its parts. The company has a strong technology base, a well-planned roll-out strategy, and a talented team.

Future-proofing Webrock

Webrock's portfolio is built upon two strategic pillars, each with distinct long-term visions. The Tech Ventures pillar - FinanZero, Olik, Cardo Health, Lexly, Chalinga, and Score - strives to increase the NAV related to net investments. These companies are well-positioned in large, rising verticals, addressing significant challenges with great potential for value creation in the years ahead.

In parallel, the Fintech Credit pillar – Qred, Lara, and the upcoming Solvio – is focused on generating consistent dividend streams. This endeavor not only paves the way for Webrock to achieve financial self-sufficiency by 2026, but also empowers us to deliver returns to our shareholders, effectively eliminating the need for any future capital requisites.

Concluding remarks

Our unwavering objective remains the growth of our NAV per share, making it disheartening to witness a decline in its value. Nonetheless, I maintain a steadfast conviction that our portfolio is strategically placed to create substantial long-term value for our shareholders. As I assess our companies, I perceive a compelling narrative encompassing both a robust value and an undeniable growth trajectory.

I want to take the opportunity to thank you for your support and confidence in what we are working hard to achieve. Your support is not taken lightly, and we deeply value it.

As always, your thoughts and any feedback you may have are welcome and appreciated.

Joakim Pops
Co-Founder & CEO
Webrock Ventures



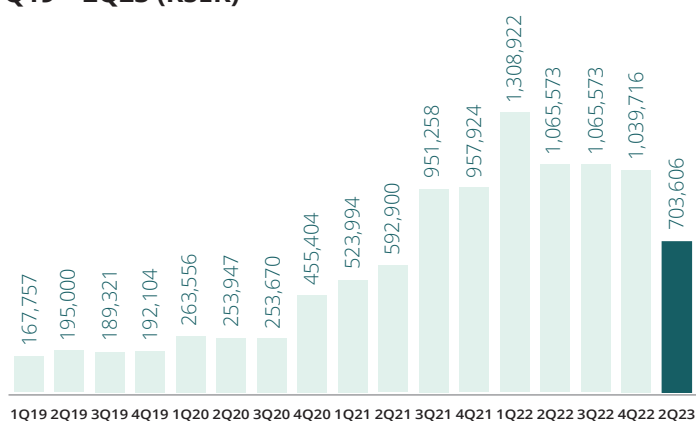
INVESTMENT PORTFOLIO

Investment Portfolio as at June 30, 2023

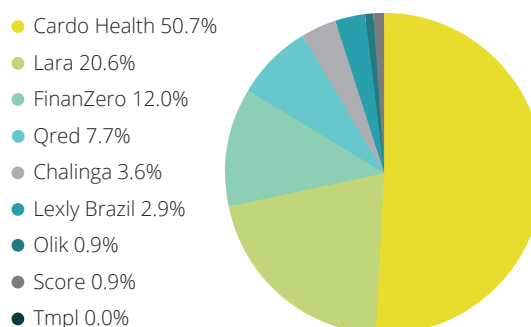
- Net Asset Value is SEK 704 million
- Cash & Bank is SEK 8,0 million
- Valuation method confirmed by auditors: transaction-, mark to model- or invested amount-based
- NAV calculated on FX: SEK/BRL 2,25 i.e. a 14,2% appreciation since December 31, 2022

Company	Equity Value Jun 30, 2023 (KSEK)	Ownership Stake Jun 30, 2023	Share of Estimated Equity Value Jun 30, 2023 (KSEK)		Equity Value Dec 31, 2023 (KSEK)	Ownership Stake Dec 31, 2022	Share of Estimated Equity Value Dec 31, 2022 (KSEK)		Change in Share of Estimated Equity Value (KSEK)
Cardo Health	506,500	70.4%	356,728	50.7%	952,636	70.4%	670,913	64.5%	-314,185
Lara	378,055	38.3%	144,787	20.6%	398,191	38.3%	152,427	14.7%	-7,640
FinanZero	444,789	19.0%	84,510	12.0%	444,789	19.0%	84,510	8.1%	0
Qred	200,000	29.3%	54,276	7.7%	200,000	29.3%	54,276	5.2%	0
Chalinga	60,458	42.4%	25,634	3.6%	60,458	42.4%	25,634	2.5%	0
Lexly Brazil	41,338	49.9%	20,628	2.9%	41,338	49.9%	20,628	2.0%	0
Olik	10,000	60.0%	6,000	0.9%	10,000	60.0%	6,000	0.6%	0
Score	5,505	54.5%	3,000	0.9%	0	60.0%	0	0.0%	3,000
Tmpl	0	45.0%	0	0.0%	0	45.0%	0	0.0%	0
Sum of active Portfolio Companies	1,646,645		695,563	98.9%	2,107,412		1,014,388	97.6%	-318,825
Cash & Bank			8,043	1.1%			25,328	2.4%	-17,285
Net Asset Value			703,606	100.0%			1,039,716	100.0%	-336,110

Quarterly portfolio NAV development 1Q19 – 2Q23 (KSEK)



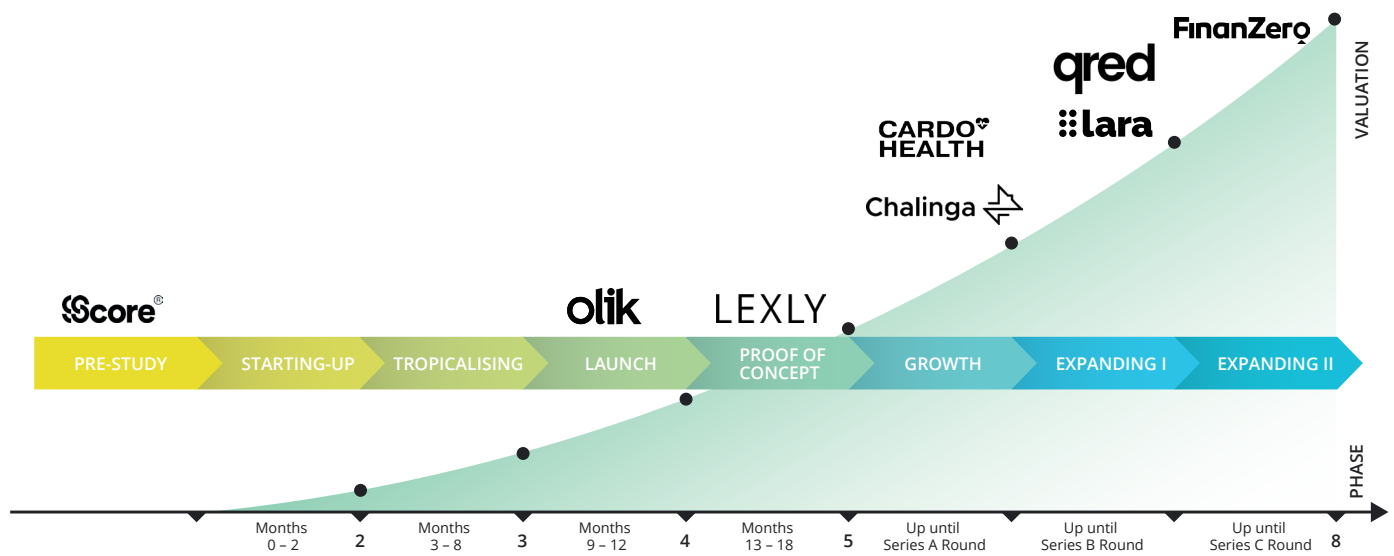
Portfolio composition



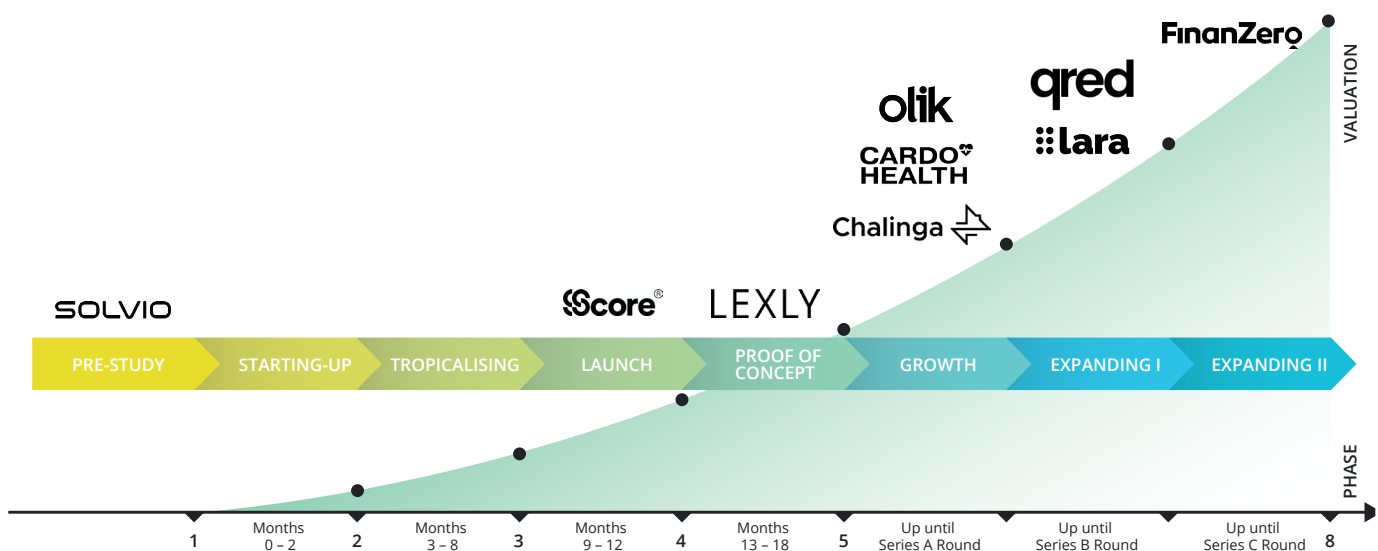
WEBROCK'S VALUE CREATION MODEL

For each portfolio company, Webrock and its JV-partner combine their respective playbooks and develop a detailed roadmap that includes key value-creating activities, milestones, and metrics to be tracked every month. To manage and ensure each company's progress, Webrock's model monitors the execution of its most important activities and deliverables. As these are completed, more value is created allowing the company to advance through the different phases of its development.

Company Development Phase as at December 31, 2022



Company Development Phase as at June 30, 2023





Cardo Health is a digital health company with a mission to democratize healthcare with AI.

Company founded:
2021

Current company phase:
Growth Phase

Company CEO & Founder:
Tobias Strålin

Website:
www.cardohealth.com

Cardo Health experienced an exciting second quarter, as Prosperia, a partner company of Cardo Health, launched Zana, a new digital health offering in Mexico. Zana is built on the proprietary Cardo Health Tech Platform. This launch marks a significant milestone in Prosperia's mission to revolutionize healthcare delivery in Mexico, and highlights the power and potential of the Cardo Health Tech Platform. Prosperia continued to demonstrate high growth with 140% growth in H1 2023 versus H1 2022. This growth is largely attributed to the success of its AI-enabled RetinIA business. The company is continuing to add innovative use cases and will in September launch an algorithm to detect Glaucoma (i.e., the second biggest cause of blindness worldwide).

During the preparation of the annual reports, Cardo Health determined that a significant write-down of Brazilian Vibe Saúde was required, effective as of December 31, 2022.

Several factors have contributed to the drop in the valuation of Vibe Saúde. Firstly, a broader decline in market sentiment and the overall macro situation for traditional digital health companies have had a significant impact. Notably, companies such as Babylon and Teladoc experienced substantial declines in their valuations, exceeding 95% and approximately 70%, respectively. This downturn in the industry has had a cascading effect on Vibe Saúde, which initially adopted a blitz-scaling strategy, offering three free doctor consultations for new users. Secondly, the micro situation within the company also presented challenges. The company faced difficulties in rapidly adjusting its strategy, burn rate, and organizational culture to adapt to the new market reality.

Addressing the challenges, Cardo Health's Board of Directors took decisive action, recognizing the need for a dynamic and experienced management team. As a result, it successfully appointed Felipe Cunha as Vibe Saúde's new CEO, leveraging his expertise to spearhead the organization's transformation. The Board also approved an innovative AI-enabled growth strategy, aimed at ensuring sustainable financial performance for Vibe Saúde.

In the quarter, South African Kena Health made significant progress in its fundraising efforts, securing USD 2,5 million in investments from local venture capital firms and investors.

Despite facing longer-than-expected sales cycles, Cardo Health's Colombian partner company, Doc-Doc, made significant strides during the quarter, and achieved a compounded annual growth rate of 168% year-to-date.

Highlights 2Q23

- Prosperia launched Zana, a new digital health offering in Mexico, built on the Cardo Health Tech Platform.
- Hired a new CEO and approved a new AI strategy for Vibe Saúde.
- Kena Health secured a USD 2,5 million funding commitment.

Top priorities going forward

- Accelerate AI efforts across Cardo Health.
- Finalize the use case centered around Glaucoma in Mexico.
- Launch a new growth strategy for Vibe Saúde in Brazil.



50.7 %

Share of Webrock's
total portfolio



70.4 %

Webrock's
ownership share



356,7 MLN

Webrock's total value as at
June 30, 2023 (SEK)



N/A

Webrock's net invested amount
as at June 30, 2023 (SEK)



Lara is Brazil's leading point-of-sale lending platform for healthcare. With fully automated credit approval and contract signing, health and wellness clinics can increase sales volumes and conversion rates.

Company founded:
2019

Current company phase:
Expanding I Phase

Company CEO:
André Faria

Website:
www.parceladolara.com.br

Throughout the quarter, Lara delivered a solid performance across all relevant KPIs. Nearly two years into its journey, the company has firmly positioned itself in the market, forging partnerships with 239 active merchant clinics and with 700 more in the pipeline. Having achieved over BRL 60 million in loan volume since its inception, it is clear that Lara has solid traction and found a resonating product-market fit.

Despite challenging macroeconomic conditions, the company's dedicated focus on enhancing the credit scoring engine continued to produce significant results. Non-performing loans were held at 7.7% in Q2 versus 6.9% in Q1, while Lara's monthly interest rate saw a rise from 3.2% at the start of the year to 3.6%. Other KPIs held steady. MDR, the fee charged to clinics on loan volume produced, nudged up from 4.3% in Q1 to 4.4% in Q2. Number of contracts increased slightly, with Q2 recording 2,130 against 2,108 in Q1. Meanwhile, the average total contract value for the quarter was BRL 4,524, a minor decrease from BRL 4,597 in Q1.

Lara's agreement with Red Asset, its credit partner, caps the loan volume at roughly BRL 2,5 million a month, which currently limits growth potential. Addressing this, Lara has entered into advanced negotiations with multiple Brazilian credit investors for the FIDC. Securing a new credit partner would pave the way for an increase in loan volume, allowing for a more assertive stance with current clinics and the onboarding of new ones. Further, a secured credit funding will activate Lara's association with Clini Corpi,

one of Brazil's premier ERP providers for healthcare, connecting it to an expansive network of over 10,000 clinics.

In the quarter, the company sharpened its operational strategies and introduced innovative platform features, all targeted at bolstering its merchants' credit performance. This underscores Lara's commitment to operational excellence and process optimization, aligning it for its upcoming expansion phase.

On the economic front, there is potential benefit from a favorable shift in Brazil's macroeconomic landscape and the onset of a more welcoming credit cycle, marked by decreasing interest rates and inflation for the first time in two years.

Highlights 2Q23

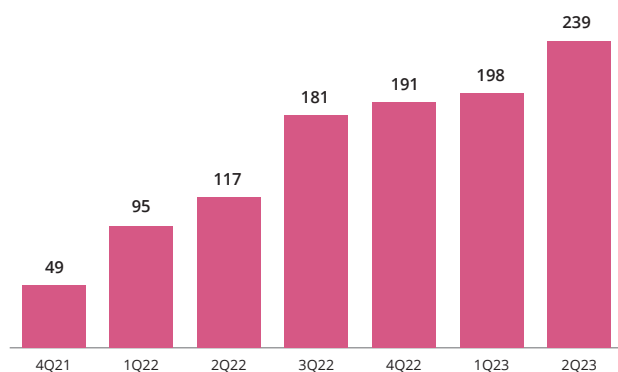
- Increased relevance of rolling reserves as a tool to secure credit quality.
- Maintained non-performing loans at 8.4%.
- Rolled-out new onboarding/KYC and Lara Rewards program.

Top priorities going forward

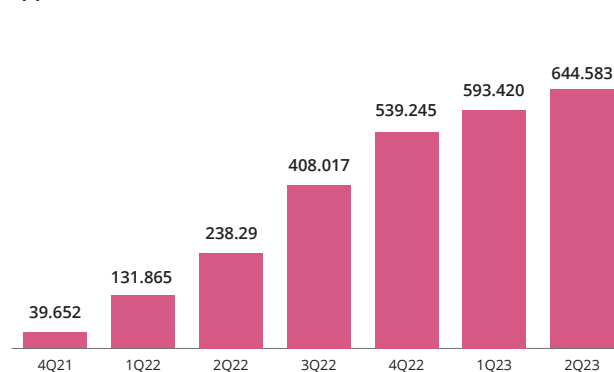
- Secure funding round.
- Finalize negotiation with a new credit investor.
- Implement new technology, product, data, and risk team structures.

Main KPI's

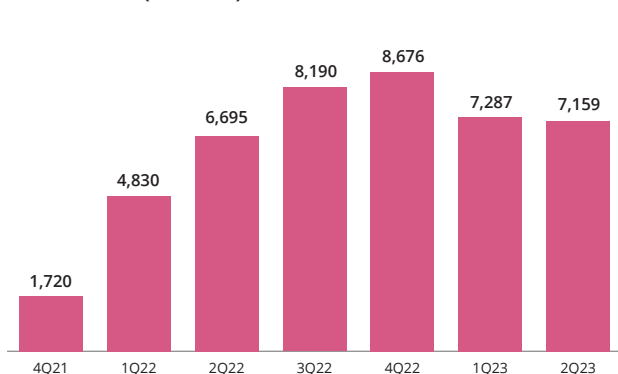
Merchants Clinics



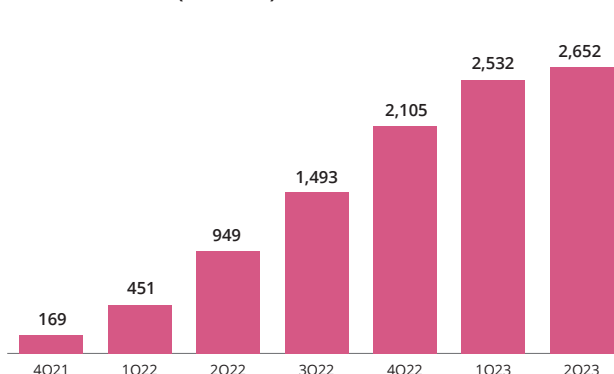
Applications (BRL '000)



Loan Volume (BRL '000)



Gross Revenues (BRL '000)



20.6 %

Share of Webrock's
total portfolio



38.3 %

Webrock's
ownership share



144,8 MLN

Webrock's total value as at
June 30, 2023 (SEK)



8 MLN

Webrock's net invested amount
as at June 30, 2023 (SEK)



FinanZero is the leading marketplace for consumer loans in Brazil. The business is an independent broker for loans, negotiating the customer's loan with several banks and credit institutions at once, to find the loan with the best interest rate and terms for the consumer.

Company founded:
2016

Current company phase:
Expanding II Phase

Company CEO:
Olle Widén

Website:
www.finanzero.com.br

The second quarter proved to be challenging for FinanZero, as it faced uncertainties in the market and encountered restrictive credit policies from the majority of its bank partners. Despite these obstacles, the company showcased its resilience and adaptability by re-adjusting its platform. Through this proactive approach, FinanZero optimized the credit supply in alignment with the prevailing demand, effectively addressing the evolving needs of its customers.

Notably, the company achieved a significant milestone with 43% of its total revenue being in secured loans, which carry lower risk sensitivity. It successfully signed and integrated new partners, including those with higher risk profiles. Looking ahead, the pipeline for new integrations is strong, with several high-risk loan and secured loan lenders set to start production in Q3, which will boost conversion rates further.

Despite the challenges, FinanZero maintained a steady revenue of BRL 4,32 million, on par with Q1. Moreover, loan volumes saw a promising 6% quarter-on-quarter increase, reaching BRL 81,2 million. The company witnessed a notable 18% increase in average revenue per lead during the same period. The number of loan contracts rose by 6%, totaling 55,760 contracts, while the conversion rate (lead to paid contract) improved by 25% quarter-on-quarter.

FinanZero's marketing strategy for the quarter focused on its customer base, aiming to achieve an ROI of +50% by, amongst other initiatives, utilizing the new GA4 tool from Google. The company managed to attain an overall media ROI of +45.4%, representing a notable 9% improvement compared to Q1.

As the largest credit marketplace in Brazil, FinanZero's platform now boasts 43 million applications and serves 13,8 million unique users. This achievement translates to approximately 12.8% of the economically active population in Brazil, highlighting the significant impact of the company's services.

FinanZero's strategic approach prioritizes profitability over aggressive growth while reducing burn rate. In Q2, it successfully lowered the overall burn rate by 9% compared to the previous quarter. Compared to the same period last year (2Q22), the company lowered its burn rate by 56%.

In June, the company made the decision to downsize the team by approximately 15% to further mitigate expenses, and anticipates seeing the positive impact of this move in Q3. Leveraging AI tools, FinanZero improved efficiency and downsized its customer success team without compromising performance.

To secure its financial stability, FinanZero continues to actively explore new funding opportunities in Brazil, including media for equity options. This approach aims to extend runway while positioning the company to accelerate once the bank risk appetite improves. Equipped with enhanced efficiencies and optimized bank integrations, FinanZero stands ready to scale up as soon as market conditions permit.

Highlights 2Q23

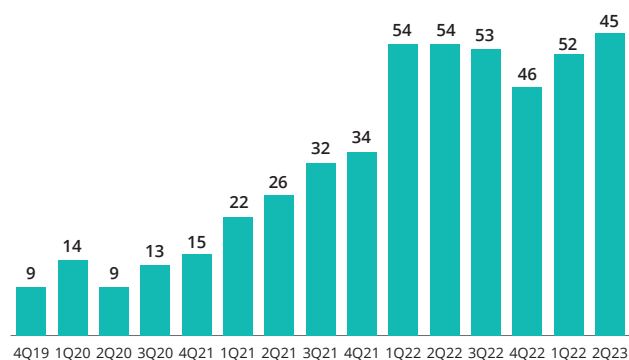
- Achieved a record 43% of revenues in secured loans.
- Improved Media ROI.
- Received the Great Place to Work certificate, achieving a high score of 88.

Top priorities going forward

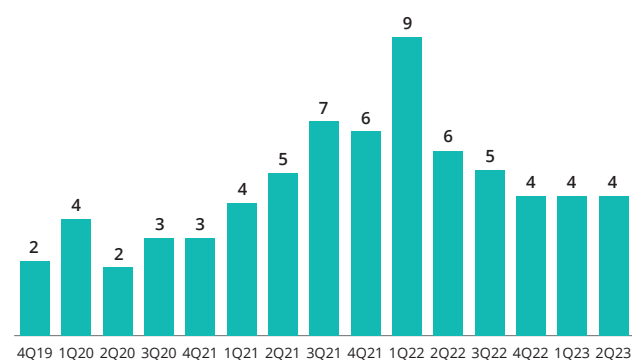
- Secure media for equity funding.
- Decrease fixed costs an additional 10%.
- Integrate three more high-risk lenders through APIs.

Main KPI's

Signed Contracts ('000)



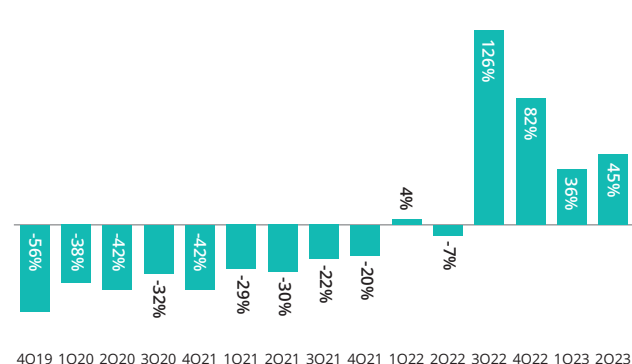
Revenues (BRLm)



Burn Rate (BRLm)



Media ROI



12.0 %

Share of Webrock's
total portfolio



19.0 %

Webrock's
ownership share



84,5 MLN

Webrock's total value as at
June 30, 2023 (SEK)



6,0 MLN

Webrock's net invested amount
as at June 30, 2023 (SEK)



Qred operates an online platform which enables SME companies to borrow money for growth or other operational needs. It provides a fully digital application process integrated with scores of sources of credit data, combined with high-touch personal service.

Company founded:
2019

Current company phase:
Expanding I Phase

Company CEO:
Romulo Pereira

Website:
www.qred.com.br

The first half of 2023 was marked by a notable credit crunch that had an impact on Qred's operations. In response to these challenging conditions, Qred made a proactive decision to adopt a 'flight to quality' approach, leading to a substantial reduction in volume during Q2 compared to Q1, aligning with other credit providers in the market. However, there are positive signs indicating that the worst is behind us, as all key macro indicators are pointing in the right direction for the second half of the year.

Reflecting the deliberate shift towards prioritizing quality over quantity, the second quarter resulted in a slowdown compared to Q1, as loan volumes decreased from BRL 12,1 million to BRL 3,4 million. This shift also impacted the number of contracts, declining from 193 in Q1 to 78.

However, for the broader perspective of the first half of the year, Qred showcased its resilience. It outperformed its H2 2022 figures, registering a 19.4% growth in loan volumes, escalating from BRL 12,9 million to BRL 15,4 million. Despite these headwinds, Qred's revenue charted an encouraging trajectory. It surged from BRL 2,1 million in H2 2022 to BRL 5,2 million in H1 2023, marking a substantial increase of nearly 147%. This growth was primarily anchored by a notable expansion in portfolio size.

Throughout the quarter, Qred continued to prioritize nurturing relationships with key partners, which accounted for 66% of new contracts, underscoring the company's commitment to driving controlled growth through partnerships. At the same time, Qred actively pursued the expansion and diversification of its partner base, with the potential to access additional market segments and niches.

A significant development during the quarter was Qred's initiation of the debt fundraising process, aiming to onboard a new investor for the FIDC fund. The company expects to finalize this deal within the timeline for Q3, in line with its continuous commitment to stable growth and value creation.

Looking ahead to the second half of 2023, Qred is determined to maintain its momentum while ensuring the strength and health of its portfolio. The company will continue to prioritize partnerships, nurture existing relationships, and explore new sources of business to diversify its partner base.

Moreover, the company has set its sights on enhancing product development and tech capabilities, aiming to improve the quality of digital products, strengthen tech infrastructure, and introduce new client services. These efforts will not only enhance customer experience but also boost operational efficiency.

Highlights 2Q23

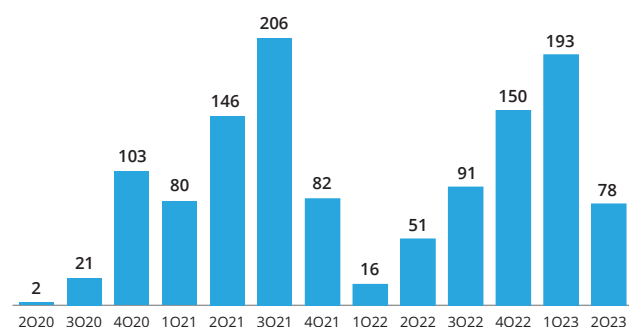
- Significant growth in origination and revenue.
- Revised credit policy and underwriting process.
- Innovative partnership strategy with 2 new pilots started.

Top priorities going forward

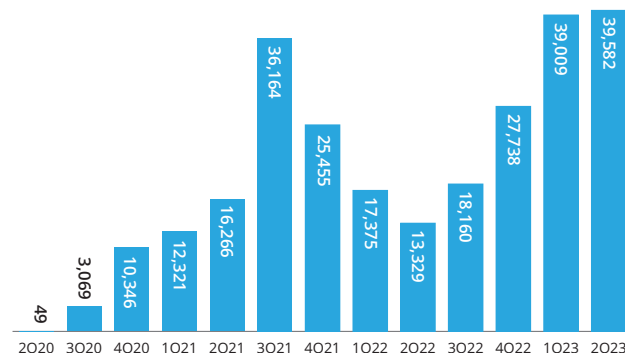
- Fundraising for credit operation.
- New credit engine implementation.
- Diversification of origination channels and partnerships.
- Development of a data structure for machine learning credit engine.

Main KPI's

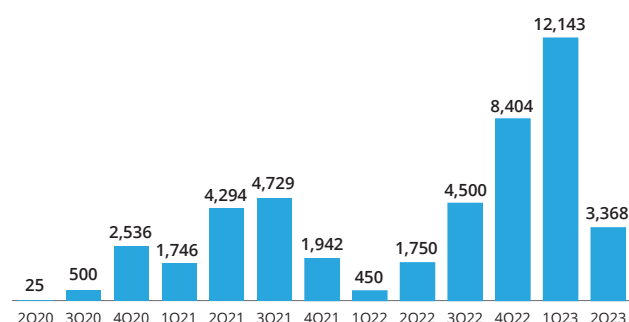
Signed Contracts



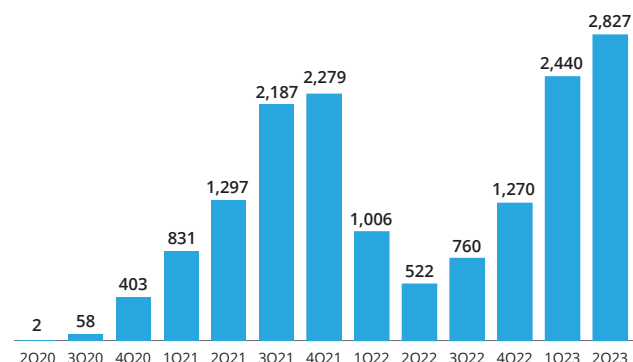
Applications



Loan Volume (BRL '000)



Gross Revenues (BRL '000)



7.7 %

Share of Webrock's
total portfolio



29.3 %

Webrock's
ownership share



54,3 MLN

Webrock's total value as at
June 30, 2023 (SEK)



13,0 MLN

Webrock's net invested amount
as at June 30, 2023 (SEK)



Chalinga is an online travel agency (OTA) that specializes in the sales of air tickets and air ticket-related ancillary services such as insurances, extra luggage, and seat upgrades in Latin America. The vision is to become the leading OTA on price comparison sites in Latin America.

Company founded:
2019

Current company phase:
Growth Phase

Company CEO:
Fernando Tanaka

Website:
www.chalinga.com.br

After a strong first quarter, marked by Brazil's high season and key bank holidays that resulted in record figures, the onset of the second quarter presented two significant challenges.

Firstly, on May 1, 2023, LATAM Airlines increased their fares by USD 12 per route. Since this airline previously made up more than 50% of Chalinga's sales, the hike had a pronounced effect on revenues. In response, the company pivoted to two other prominent domestic carriers, Azul and Gol. With strategic pricing and negotiations, Chalinga secured additional incentives, diversifying route promotions. Although there was a surge in searches and sales improved, opportunities still exist to refine conversion and negotiate OTA fares.

Rising interest rates and tightened credit posed yet another challenge, causing an increase in the number of installments. To address this, Chalinga transitioned to Mercado Pago, the payment arm of Mercado Libre, South America's largest retailer. This strategic move cut MDR costs and reduced advanced installment fees by more than 1.5%. Additionally, credit restrictions led to a notable uptick in PIX payments (akin to Swish in Sweden), accounting for 60% of transactions. As PIX payments are instantaneous and exempt from credit card fees, they further improved Chalinga's financial expenditure.

A significant achievement for the quarter was Chalinga obtaining its IATA (International Air Transport Association) accreditation. This globally acknowledged credential signifies that Chalinga, as an OTA, adheres to established professional standards and has the authorization to issue airline tickets and offer products

from IATA member airlines. For Chalinga, this not only means greater autonomy in content and incentive management but also enhanced margins and a more efficient customer service process.

Finally, the company successfully hired Fernando Tanaka as CEO of Chalinga. Fernando is an experienced business development manager, and has worked at companies including Despegar, CVC Corp, and Rappi.

Highlights 2Q23

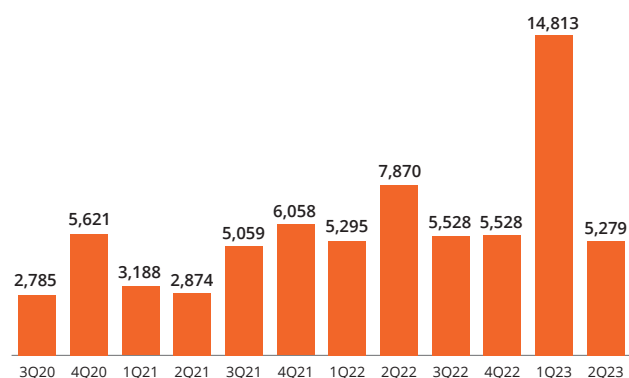
- Hired a new CEO.
- Established direct connections to Azul.
- Launched Mercado Pago as Chalinga's new payment provider.
- Obtained IATA accreditation.

Top priorities going forward

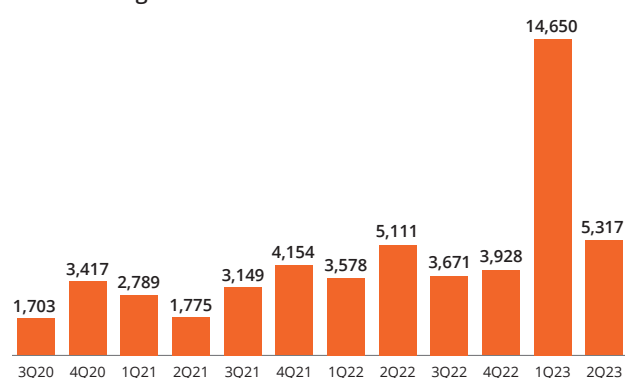
- Improve content through closer partnerships with consolidators and direct connections with airlines.
- Optimise pricing and channel mix (AI dynamic pricing, diff technology).
- Improve post-sales and post-sales automation of ancillary products.
- Focus on conversion to minimize marketing expenses.

Main KPI's

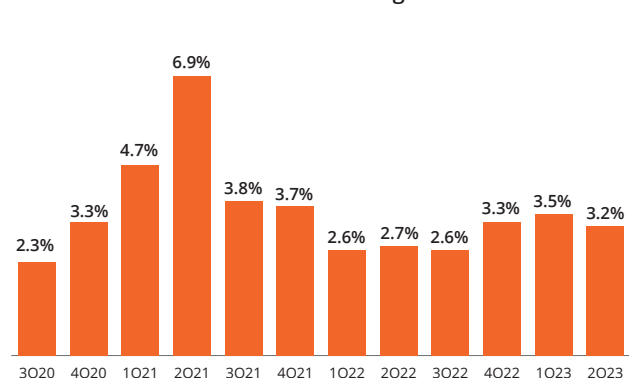
Sold Tickets



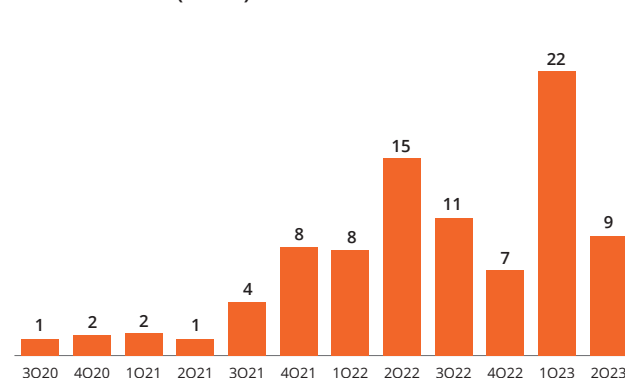
Paid Bookings



Conversion Rate – Clicks/Paid Bookings



Total Revenues (BRLm)



3.6 %

Share of Webrock's
total portfolio



42.4 %

Webrock's
ownership share



25,6 MLN

Webrock's total value as at
June 30, 2023 (SEK)



11,5 MLN

Webrock's net invested amount
as at June 30, 2023 (SEK)



Lexly offers legal services to individuals and businesses online as well as via phone and video. Lexly's business model is based on sales by agreements (for private or business customers) or subscriptions (business customers only).

Company founded:
2020

Current company phase:
Proof of Concept Phase

Company CEO:
Juliana Barbiero

Website:
www.lexly.com.br

In 2023, Lexly underwent significant transformations in its marketing approach and strategic focus. During the first quarter, the company successfully pivoted its business model to prioritize a B2B2C strategy, offering Lexly-as-a-benefit service. This move allowed Lexly to concentrate its resources on its most successful business to date, positioning itself as the go-to destination for all legal needs of Brazilians and SMEs.

This strategic shift enabled Lexly to optimize its operations by reducing the team size and reallocating investments in paid media. By extending the financial runway, the company gained time to foster relationships with Enterprises and Large and Medium companies, recognizing that the decision-making process in such corporations can be prolonged due to market dynamics and internal delays.

On the product front, Lexly was finally able to monetize its lawyer marketplace. It successfully closed cases through its platform, generating revenue by securing a share of the earnings from participating lawyers. The response from lawyers has been encouraging, and customer feedback has been overall positive, validating the value and engagement of Lexly's services.

For 2023, the aim is to finalize the proof of concept of Lexly's product offering, which will serve as a solid foundation for scaling the business and reaching more customers across Brazil. By doing so, Lexly as-

pires to make legal services accessible and affordable to all Brazilians, fulfilling its mission to democratize legal assistance in the country.

Despite the progress, however, important challenges remain. As Lexly deals with large, bureaucratic companies, the sales process is lengthy and complex. With this in mind, Webrock will, together with Lexly AB, evaluate the operations and its potential, before investing more money into the company.

Highlights 2Q23

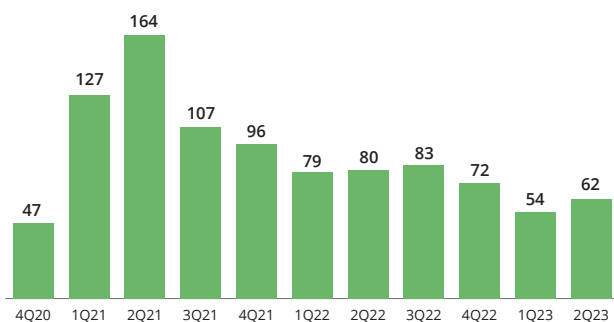
- Successfully reduced costs to extend the runway.
- Started monetization of legal services through Lexly's lawyer marketplace.
- Closed partnerships with Porto Seguro and Totalpass.

Top priorities going forward

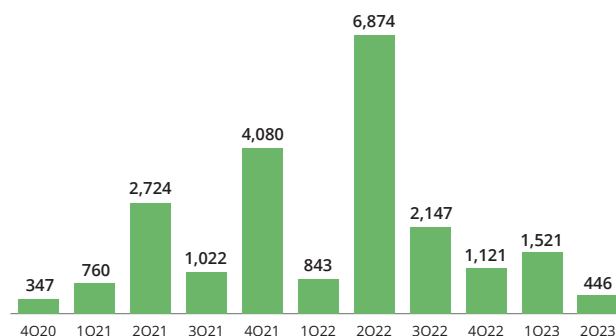
- Increase revenues by leveraging Lexly-as-a-benefit service.
- Initiate a seed round for ensuring business continuity.
- Further expand Lexly's presence and reputation within the legal ecosystem in Brazil.

Main KPI's

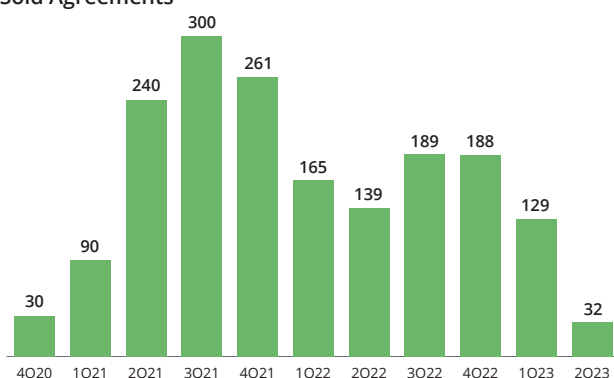
Sessions ('000)



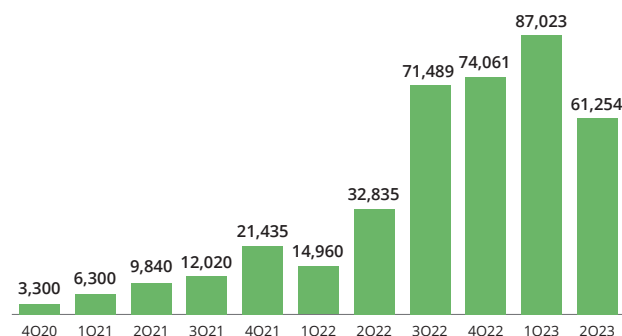
Leads



Sold Agreements



Revenues (BRL)



2.9 %

Share of Webrock's
total portfolio



49.9 %

Webrock's
ownership share



20,6 MLN

Webrock's total value as at
June 30, 2023 (SEK)



8,0 MLN

Webrock's net invested amount
as at June 30, 2023 (SEK)



With a digital-first approach, Olik offers digital solutions for mid and small retailers to enable a more efficient insurance process for end-consumers.

Company founded:
2022

Current company phase:
Growth Phase

Company CEO:
Márcio Magnabosch

Website:
www.olik.com.br

In the second quarter of 2023, Olik continued to demonstrate good progress with its "embedded insurance" business model, fostering growth through strategic commercial partnerships. The company's evolution was evident in the expansion of new contracts, in addition to the existing ones, resulting in a substantial revenue surge compared to the first quarter of 2023, with an impressive 140% increase. Today, Olik has partnerships with key players in the market such as Unimed, Futebol Card, Starr Insurance Company, and Correios - the Brazilian post office - to name a few.

Technological advancements played an important role in the quarter. In April, Olik implemented a second proprietary billing solution, providing an added package of services to customers, alongside the existing recurring billing via credit cards. Furthermore, the company structured a front-end sales solution for channels lacking the capacity to develop such tools themselves. The deployment of the entire technological infrastructure, including hardware and cloud services, has significantly bolstered security and scalability for the company, preparing it for future challenges.

Diversification has been a key strategy for Olik in continuously evolving its product portfolio to meet the diverse needs of customers. The successful integration and offering of new coverages, such as health assistance, cyber risks, and automotive assistance, have positioned the company to provide a comprehensive range of products and services to distribution channels in the medium and long term.

Also during the quarter, Olik prioritized optimizing its organizational structure and processes to better serve partners, interact with insurers, and meet investor expectations concerning corporate governance. By implementing robust information security policies and contract management routines, the company ensures a secure and efficient environment for all stakeholders.

Olik's second-quarter achievements showcase the company's commitment to innovation, strategic expansion, and increasing efficiency in the insurance market. With a robust pipeline and a compelling value proposition for its customers, Olik is poised for further success in the ever-evolving insurance industry.

Highlights 2Q23

- Successfully executed the first fully embedded proof of concept in partnership with Futebol Card, a significant milestone for the company.
- Secured new, important commercial partnerships.
- Developed an innovative front-end sales solution and efficient billing system tailored for distribution channels, enhancing the overall user experience and operational efficiency.
- Hired an administrative-financial head to improve accounting and contract management.

Top priorities going forward

- Drive Olik's technology solutions for commercial partnerships forward, focusing on continuous improvement to deliver cutting-edge and user-friendly experiences.
- Foster the development of innovative insurance products and coverages to expand the breadth of offerings, catering to the diverse needs of our distribution channels and achieving product diversification.
- Leverage data-driven insights and KPIs for each commercial partnership to optimize the efficiency and performance of existing contracts.
- Close funding round with local investors.

Olik Value Creation Model

	1Q23	Status	2Q23
Pre-Study Phase			
Sign Letter of Intent	Done		Done
Complete 'Top 10 Question' Analysis	Done		Done
Create 12-15 Month Business Assumptions	Done		Done
Prepare Investment Committee Documentation	Done		Done
Prepare Company Overview - Advisors & Talent Acquisition	Done		Done
Investment Committee approves investment	Done		Done
Sign Shareholders' Agreement	Done		Done
Starting - Up Phase (Months 0 – 2)			
Set-up proper corporate structure	Done		Done
Execute on agreed investment by Webrock	Done		Done
Ensure proper corporate governance	Done		Done
Tropicalising Phase (Months 3 – 8)			
Recruit CEO	Done		Done
Implement CEO on boarding process	Done		Done
Set-up financial & operational reporting routine	Done		Done
Create 12 - 15 Month Business Plan	Done		Done
Finalise product-market adaptation	Done		Done
Launch Phase (Months 9 – 12)			
Recruit other key people	Done		Done
Launch product	Working on it		Done
Ensure first customer transactions	Working on it		Done
Proof of Concept Phase (Months 13 – 18)			
Validate key metrics			Done
Qualify the Company for additional investment from Webrock or external			Done
Growth Phase (Up until Series A Round)			
Qualify the Company for additional external investment			Working on it
Expanding I Phase (Up until Series B Round)			
Active Board of Directors participation			
Funding			
Expanding II Phase (Up until Series C Round)			
Active Board of Directors participation			
Funding			
Initial partial divestiture			



0.9 %

Share of Webrock's
total portfolio



60.0 %

Webrock's
ownership share



6,0 MLN

Webrock's total value as at
June 30, 2023 (SEK)



6,0 MLN

Webrock's net invested amount
as at June 30, 2023 (SEK)



Score is an online sports platform that aims to become the biggest platform in the sports and wellness ecosystem in Latin America, connecting players, services, products and content, enabling more engagement from players to sports clubs.

Company founded:
2023

Current company phase:
Launch Phase

Company CEO:
Rafael Venturacci

Website:
Instagram: scoreapp.io

In the second quarter, Score achieved several significant milestones. It successfully developed and launched its MVP with 16 court facilities that were onboarded and made ready for testing. By quickly gathering and learning from customer feedback, the team worked throughout the period on product-market fit while fostering consistent growth and evolution of the operation.

Building on its momentum, Score hired a full-stack developer, allowing it to advance its MVP with a range of essential features. Notable enhancements included the addition of filters for neighborhoods and cities, improving the user experience (UX) and user interface (UI) for both facilities and players, and developing a pricing page that will seamlessly integrate with the company's upcoming payment solution. To fortify its infrastructure, the team optimized the database and scalable architecture, ensuring a robust and efficient platform. Recognizing the significance of efficient facility management, Score focused on refining the facilities' administration page, and took a significant step toward enhancing user engagement by initiating the development of a player login functionality, which will unlock personalized experiences for players. With an eye on future enhancements, Score initiated studies to connect its payment solution with a user-friendly scheduling system for the facilities.

By the end of June, Score successfully onboarded 40 facilities across São Paulo. By doing so, it recognized the significance of a good onboarding and partnership process. To ensure seamless engagement and valuable feedback collection, the team welcomed a Customer Success professional. This role's primary focus is to nurture connections, gather insights for both the product and operations teams, and collaboratively explore innovative ways to align the product with future profitability opportunities.

The quarter provided Score with valuable insights into the market, players, and facilities. The company identified more than eight potential revenue streams, and set its sights on creating a comprehensive roadmap and operation in 2023 to strengthen its partnerships with the court facilities. The ultimate goal is to foster loyalty from the facilities, while recognizing that the key to scaling lies in prioritizing the needs and experiences of the players.

With unwavering commitment and a clear vision, Score is confident in its ability to become the biggest platform in the sports and wellness ecosystem in Latin America.

Highlights 2Q23

- Closed June with 40 court facilities.
- Hired a new developer and CS Manager.
- Released filter for neighborhoods and cities, and pricing page.
- Improved UX.
- Built V1 for Score BP, including product and company vision.

Top priorities going forward

- Release the event, schedule, and payment solution features.
- Accelerate the engagement process with the arenas.
- Increase the number of arenas.
- Test business model and product-market fit.

Score Value Creation Model

	1Q23	Status	2Q23
Pre-Study Phase			
Sign Letter of Intent	Done		Done
Complete 'Top 10 Question' Analysis	Done		Done
Create 12-15 Month Business Assumptions	Done		Done
Prepare Investment Committee Documentation	Done		Done
Prepare Company Overview - Advisors & Talent Acquisition	Done		Done
Investment Committee approves investment	Done		Done
Sign Shareholders' Agreement	Working on it		Done
Starting - Up Phase (Months 0 – 2)			
Set-up proper corporate structure	Working on it		Done
Execute on agreed investment by Webrock	Working on it		Done
Ensure proper corporate governance	Working on it		Done
Tropicalising Phase (Months 3 – 8)			
Recruit CEO	Done		Done
Implement CEO on boarding process	Working on it		Done
Set-up financial & operational reporting routine	Working on it		Done
Create 12 - 15 Month Business Plan	Working on it		Done
Finalise product-market adaptation	Working on it		Done
Launch Phase (Months 9 – 12)			
Recruit other key people	Done		Done
Launch product			Working on it
Ensure first customer transactions			Working on it
Proof of Concept Phase (Months 13 – 18)			
Validate key metrics			
Qualify the Company for additional investment from Webrock or external			
Growth Phase (Up until Series A Round)			
Qualify the Company for additional external investment			
Expanding I Phase (Up until Series B Round)			
Active Board of Directors participation			
Funding			
Expanding II Phase (Up until Series C Round)			
Active Board of Directors participation			
Funding			
Initial partial divestiture			



0.9 %

Share of Webrock's
total portfolio



54.5 %

Webrock's
ownership share



3,0 MLN

Webrock's total value as at
June 30, 2023 (SEK)



3,0 MLN

Webrock's net invested amount
as at June 30, 2023 (SEK)

CONSOLIDATED FINANCIAL STATEMENTS

Financial information	2023-01-01	2022-01-01	2022-01-01
Amounts in thousands of kronor	-2023-06-30	-2022-06-30	-2022-12-31
Consolidated net sales SEK m	1,228	372	2,736
Consolidated profit/loss SEK m	-13,410	107,558	-268,171
Share capital, Kronor	2023-01-01	2022-01-01	2022-01-01
Shares	-2023-06-30	-2022-06-30	-2022-12-31
Class of share			
A 1 vote	-	-	-
B 1 vote	16,831,893	16,377,996	16,831,893
Total	16,831,893	16,377,996	16,831,893
Average number of shares			
Total	16,442,368	16,377,996	16,442,368

Consolidated income statement, in summary

	2023-01-01	2022-01-01	2022-01-01
Amounts in thousands of kronor	-2023-06-30	-2022-06-30	-2022-12-31
Net sales	1,228	372	2,736
Changes in fair value	-6,112	114,540	-252,908
Other operating income	-	-	3
Other external expenses	-7,748	-7,011	-16,794
Administrative costs	-565	-186	-596
Depreciation of tangible non-current assets and right-of-use assets	-208	-144	-622
Other operating costs	-	-	-
Operating profit/loss	-13,405	107,571	-268,181
Net financial items	-5	-13	10
Profit/loss before tax	-13,410	107,558	-268,171
Income taxes	-	-	-
Profit/loss for the period	-13,410	107,558	-268,171
Other comprehensive income for the period			
<i>Items that may be transferred to profit for the year</i>			
Exchange rate differences on translation of foreign operation	112	-133	405
Other comprehensive income for the period	112	-133	405
Total comprehensive income for the period	-13,298	107,425	-267,766

The profit or loss and total comprehensive income are entirely attributable to the shareholders of the parent company.

Consolidated balance sheet, in summary

Amounts in thousands of kronor	2023-06-30	2022-06-30	2022-12-31
ASSETS			
Equipment, fixtures and tools	427	456	426
Right-of-use assets	-	441	166
Shares in portfolio companies	695,444	1,056,408	692,444
Other financial assets and long-term receivables	35	34	55
Total non-current assets	695,905	1,057,360	693,100
Other short-term receivables	6,507	2,182	5,047
Cash and cash equivalents	8,023	9,431	25,328
Total current assets	14,531	11,613	30,375
TOTAL ASSETS	710,436	1,068,973	723,475
EQUITY AND LIABILITIES			
Equity attributable to the parent company's shareholders			
Equity	708,969	1,067,229	722,282
Other long-term liabilities	33	-	-
Total non-current liabilities	33		
Lease liabilities	488	139	
Other short-term liabilities	1,434	1,256	1,054
Total current liabilities	1,434	1,744	1,193
TOTAL EQUITY AND LIABILITIES	710,436	1,068,973	723,475

Consolidated statement of changes in equity, in summary

Amounts in thousands of kronor	2023-06-30	2022-06-30	2022-12-31
Opening balance	722,282	959,804	959,804
Profit for the period	-13,410	107,558	-268,171
Other comprehensive income	112	-133	405
Total comprehensive income for the period	-13,298	107,425	-267,766
New capital issue	-	-	29,503
Issue expense	-	-	-91
Stock options	-15	-	832
Closing balance	708,969	1,067,229	722,282

Consolidated statement of cash flows, in summary

	2023-01-01 -2023-06-30	2022-01-01 -2022-06-30
Amounts in thousands of kronor		
Cash flows from operating activities		
Profit before financial items	-13,405	107,571
Adjustment for items not included in the cash flow	-	-
Depreciation	208	144
Fair value adjustment on financial assets	6,112	-114,540
Other items not included in the cash flow	15	-
Interest received	-20	-13
Interest paid	-	-
Income taxes paid	-	2
Cash flow from operating activities before changes in operating capital	-7,090	-6,836
Increase / decrease in operating receivables	-1,503	475
Increase / decrease in operating debt	380	-797
Total change in operating capital	-1,123	-322
Cash flows from operating activities	-8,213	-7,158
Cash flows from investing activities		
Acquisitions of equipment, fixtures and tools	-	-258
Acquisitions and proceeds from sale in portfolio companies	-9,112	-8,098
Loans to related parties	30	186
Cash flows from investing activities	-9,082	-8,170
Cash flows from financing activities		
Paid share capital	-	-
Shareholders' contributions	-	-
Principal elements of lease payments	-139	313
Proceeds from bank borrowings	33	-
Stock options	-15	-
New capital issue	-	-
Cash flows from financing activities	-122	313
Decrease / increase in cash and cash equivalents	-17,417	-15,013
Cash and cash equivalents at the beginning	25,328	24,112
Effects of exchange rate changes on cash and cash equivalents	112	331
Cash and cash equivalents at end of year	8,023	9,430

Accounting policies

The Interim Report has been prepared in accordance with IAS 34 Interim Financial Reporting and the Swedish Annual Accounts Act. In respect of the Parent Company the Report has been prepared in accordance with the Annual Accounts Act. The same accounting policies as presented in the Annual Report for 2022 have been applied.

Revenue recognition

The Group's revenues consist in all material respects of the following: sales of various management consulting services or reimbursements to portfolio companies and changes in the fair value of holdings in portfolio companies.

Management services

The Group offers consulting services to portfolio companies at variable prices. Revenue from delivered services is reported in the period in which they are provided.

Change in fair value of financial assets

A change in fair value consists, for shares held at both the beginning and the end of the year, of a change in market value between each reporting period. For shares acquired during the year, the change in value is performed by the difference between acquisition value and the market value at the end of the year. For shares sold during the year, the change in value consists of the cash received and the value at the most recent reporting period.

Transactions with related parties

Of the total net sales for the current financial year, 657 Thousands (372 Thousands) comprises sales of management services to the portfolio companies.

Financial instruments – fair value

The numbers below are based on the same accounting and valuation policies as used in the preparation of the company's most recent annual report. For information regarding financial instruments in level 2 and level 3, see Note K3.3, Financial Instruments, in Webrock's Annual Report 2022.

The table below indicates how fair value is measured for the financial instruments recognized at fair value in the Balance Sheet. The financial instruments are presented in three categories, depending on how the fair value is measured:

Level 1: According to quoted prices in active markets for identical instruments

Level 2: According to directly or indirectly observable inputs that are not included in level 1

Level 3: According to inputs that are unobservable in the market

The following table shows the group's financial assets measured at fair value as of the close of the current reporting period. The Group has no financial liabilities at fair value as of the close of the current reporting period.

	Level 1	Level 2	Level 3	Total
Financial assets				
Financial assets measured at fair value through profit or loss				
Shares and participations (unlisted shares)	-	147,786	547,658	695,444
Total assets	-	147,786	547,658	695,444

The following table shows the group's financial assets measured at fair value as of the close of 2022-06-30. The Group has no financial liabilities at fair value as of the close of the current reporting period.

	Level 1	Level 2	Level 3	Total
Financial assets				
Financial assets measured at fair value through profit or loss				
Shares and participations (unlisted shares)	-	709,736	346,672	1,056,408
Total assets	-	709,736	346,672	1,056,408

The following table presents the group's changes of financial assets

Amounts in thousands of kronor	2023-06-30	2022-06-30
Open balance	692,444	933,770
Acquisition	9,112	8,098
Proceeds from sales	-	-
Repayment of shareholders contribution	-	-
Changes in fair value	-6,112	114,540
Closing balance	695,444	1,056,408

Company	2023-06-30		
	Level	Valuation method	Fair value
Finanzero Brazil AB	2	Latest transaction	84,510
Chalinga Travel Group AB	3	Discounted cash flow analysis (DCF)	25,634
Lara Brasil	3	Discounted cash flow analysis (DCF)	144,795
Qred Brazil AB	2	Latest transaction	54,276
Lexly Brasil AB	3	Discounted cash flow analysis (DCF)	20,653
Tmpl AB	2	Latest transaction	0,00
Cardo Health AB	3	Discounted cash flow analysis (DCF)	356,576
Olik Brasil AB	2	Invested amount	6,000
Sportstech AB	2	Invested amount	3,000
Total			695,444

The following investments have been transferred to level 3

The following investments have been transferred from level 3

Sensitivity analysis

Fair value is calculated in local currency, which is why changes in the fair values of holdings are partly dependent on significant assumptions used in calculating fair value and partly on changes in exchange rates SEK/REAL and SEK/USD.

The most significant assumption used in the calculation of fair value consist of required rate of return. A sensitivity analysis has been prepared based on a change in the value of this assumptions, with all other variables constant, on underlying investments.

A change in the required rate of return amounting to +/- 2% with all other variables constant, increases the

profit for the year by approximately SEK 81 million (34 million) and decreases by SEK 67 million (29 million). Equity would increase / decrease in the same way as the result.

A change in the exchange rate between SEK/REAL by +/- 10% with all other variables constantly increases/decreases the profit for the year by approximately SEK 19 106 thousand (SEK 1 056 thousand) with a corresponding increase / decrease in equity.

A change in the exchange rate between SEK/USD by +/- 10% with all other variables constantly increases / decreases the profit for the year by approximately SEK 35 683 thousand (SEK 0 thousand) with a corresponding increase / decrease in equity.

Parent company income statement, in summary

	2023-01-01	2022-01-01	2022-01-01
Amounts in thousands of kronor	-2023-06-30	-2022-06-30	-2022-12-31
Net sales	815	85	1,487
Changes in fair value	-6,112	114,540	-252,908
Other operating income	-	-	3
Other external expenses	-5,214	-5,485	-12,490
Administrative costs	-351	-185	-488
Other operating costs	-23	-13	-50
Operating profit/loss	-10,885	108,942	-264,446
Net financial items	-2,386	-1,704	-2,964
Profit/loss before tax	-13,271	107,238	-267,410
Income taxes	-	-	-
Profit/loss for the period	-13,271	107,238	-267,410

The profit or loss are entirely attributable to the shareholders of the parent company.

Parent company balance sheet, in summary

Amounts in thousands of kronor	2023-06-30	2022-06-30	2022-12-31
ASSETS			
Equipment, fixtures and tools	129	184	151
Financial assets	699,865	1,058,187	692,911
Total non-current assets	699,994	1,058,371	693,062
Other short-term receivables	4,657	1,673	4,500
Cash and cash equivalents	5,262	8,126	25,223
Total current assets	9,919	9,799	29,723
TOTAL ASSETS	709,913	1,068,170	722,785
EQUITY AND LIABILITIES			
Equity attributable to the parent company's shareholders			
Equity	708 969	1 067 276	722 255
Other long-term liabilities	-	2	-
Total non-current liabilities	2		
Liabilities to associated companies and jointly controlled companies	-	-	-
Other short-term liabilities	944	893	530
Total current liabilities	944	893	530
Total equity and liabilities	709,913	1,068,171	722,785

NOTES

Note 1: Webrock Ventures is exposed to financial risks mainly in respect to:

- Changes in the value of the portfolio.
- Liquidity and financing, that the cost of financing will increase or that opportunities will be limited when loans are needed, and that payment obligations thereby cannot be met.
- Exchange rates, compromising transaction and translation exposure.
- Market and industry risks.

Value Development

Webrock's value depends on the development of its portfolio companies. Should the portfolio companies, therefore, not increase in value, Webrock will not regain the capital it invested in the portfolio companies, which may adversely affect Webrock's business, financial condition, results of operations or prospects. Most of Webrock's current investments are in early stage companies that have limited revenues and have not yet reached the scale-up phase, which makes for limited and volatile results. Under these circumstances, predicting future cash flows is a difficult task.

Liquidity Risk

Liquidity risk refers to the risk that liquidity may not be available to meet payment commitments if Webrock cannot divest its holding quickly or without considerable extra costs. Should this risk materialize, it could have an adverse effect on Webrock's business, financial condition, and/or results of operations.

Foreign Exchange Risk

Foreign exchange risk refers to the risk that exchange rate fluctuations may have a material adverse effect on Webrock's income statement, balance sheet or cash flow. Exposure to foreign exchange risks are the result of international operations, as well as the translation of balance sheets and income statements from foreign currencies into SEK. Webrock is mainly exposed to fluctuations in BRL against the SEK. In order to minimize the number of currency transactions, Webrock will maintain a portion of its capital in Brazilian Real. Webrock understands that currencies are notoriously hard to predict, and believes that the GDP differential between Brazil and Sweden is the best long-term currency indicator between the BRL/SEK.

In 2Q23, the Brazilian currency strengthened. The Real appreciated by 14.2% against the Swedish Krona since December 31, 2022. The exchange rate increased from 1,97 SEK/BRL on December 31, 2022 to 2,25 SEK/BRL on June 30, 2023.

Market Risk

Webrock Ventures is also exposed to market risk. Webrock builds and develops portfolio companies in Brazil, and its efforts to do so are subject to a variety of social, political, legal, and economic risks. In some cases, the Company's portfolio companies are dependent on the positive development of the Brazilian market. Should Brazil, therefore, not develop in a way that is positive for Webrock, there is a risk that the value of its portfolio companies will not increase, which may adversely affect the Company's business, financial condition, and/or results of operations.

The country's progress and development may be limited by a number of factors, including widely spread corruption, high taxes, an inclination towards import protectionism, crime and violence, and dominant monopolies. The Brazilian economy is rich in commodities and by extent vulnerable to fluctuations in the market. Webrock monitors the macro-economic and socioeconomic development in Brazil through various channels and evaluates any significant findings in order to mitigate any adverse impact on the portfolio company's operations.

The risks discussed above are not exhaustive and are based on certain assumptions made by Webrock which later may prove to be incorrect or incomplete.

Note 2: This report has not been audited by Webrock Ventures' auditor.

Note 3: Numbers in this report may not be exact due to calculations that are built in excel.

Note 4: The Board of Directors has decided that no dividends will be paid out during this quarter. A dividend may only be paid if Webrock has funds available for distribution, and the distribution is justifiable considering the demands that the nature, scope and risks of the operations place on the size of the equity of the Company as well as the Company's consolidation needs, liquidity and financial position.

WEBROCK VENTURES

For further information,
visit www.webrockventures.com

or contact:

Anna Söderberg
Email: anna@webrockventures.com